





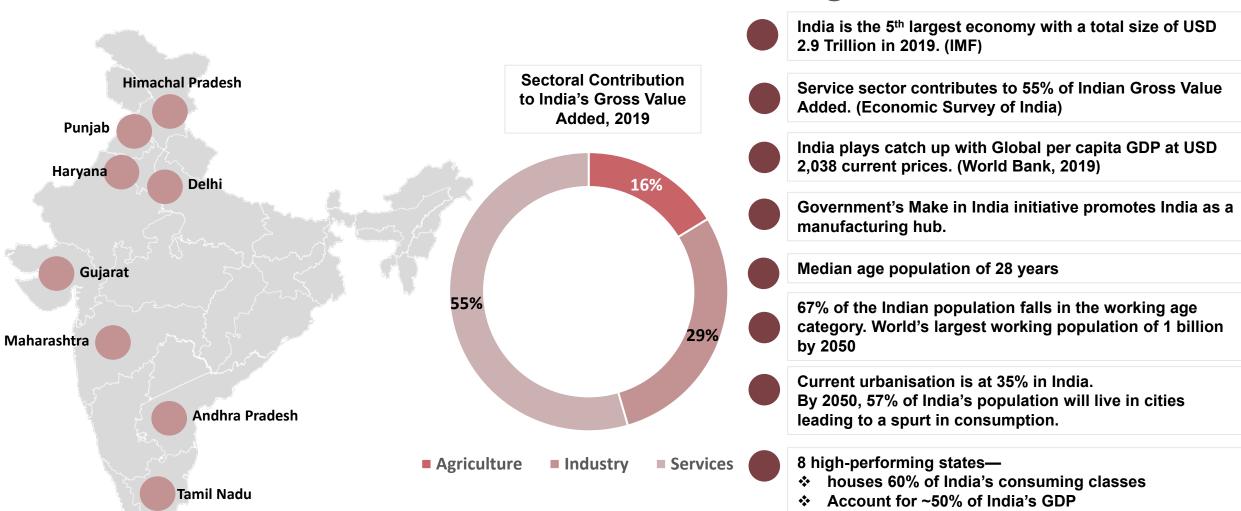
Overview of the Indian Economy amidst the COVID crisis







India's Economic Setting









India's Investment Climate



Large and fast growing middl

income group prompting

growth in domestic

consumption

Indian Government's constant evolving investor friendly policy



Low cost of production due to low labour cost



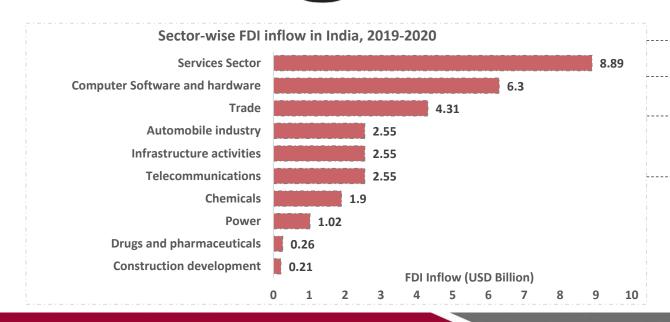


Government's impetus to infrastructure improvement





India's location close to markets of SE Asia, Middle-East and Europe



USD 49 billion FDI inflow in 2019

16% increase from 2018.

India Services Sector: 33% jump in gross FDI Equity inflows valued at USD 17.58 billion. (April-September 2019)

FDI inflow in insurance sector to increase to 74% from 49%.

Source: Global Investment Trend Monitor report compiled by United Nations Conference on Trade and Development (UNCTAD), Economic Survey, 2020, Budget, 2020)





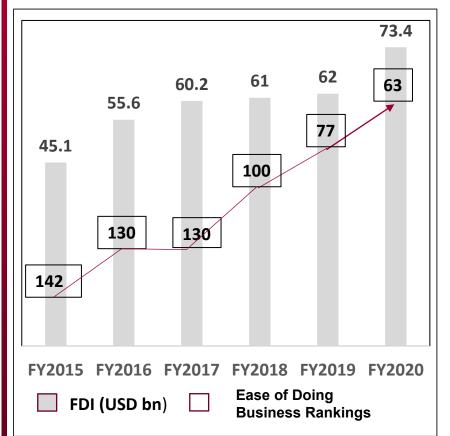


Improved Ease of Doing Business Rankings to Increase FDI

	Malaysia	Thailand	Indonesia	Vietnam	India	India Rank
Building Permits	88	77.3	66.8	79.3	78.7	3
Getting Electricity	99.3	98.7	87.3	88.2	89.4	3
Getting Credit	75	70	70	75	80	1
Protecting Minority Investors	81.7	75	63.3	55	80	1

India is the only country in the world to rank among the top 10 improvers for the **third consecutive year.**

Source: Ease of Doing Business Report 2020, Invest India Report, 2020



- ☐ India has moved **79** places in the **last 5 years** in the **Ease of Doing Business Rankings**
- ☐ Half of all FDI has come in the last 5 years.







India's Consumption Story

Middle class consumption (PPA constant 2011 trillion USD and global share)

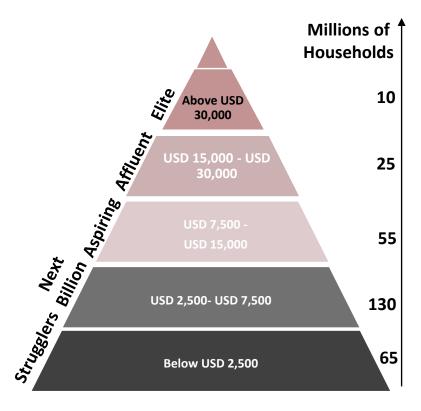
Middle class consumption (PPA constant 2011 trillion USD and global share)

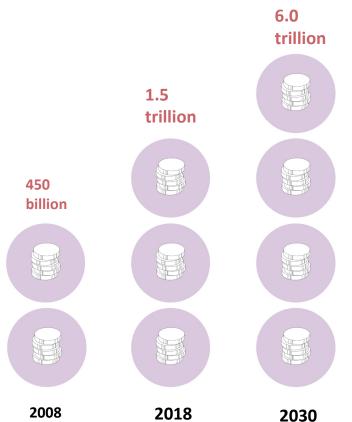
India's Private Consumption Expenditure indicates increasing disposable income

PPP	Share
44.7	13
4.2	12
2.1	6
1.9	5
	44.7 4.2 2.1

Country	PPP	Share
USA	6.8	16
China	4.7	11
India	3.7	9

Country	PPP	Share
China	14.2	22
India	10.7	17





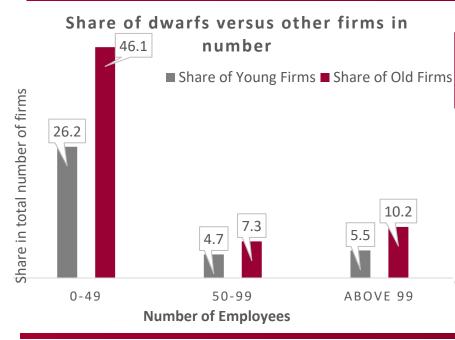
Source: Brookings Institution, BCG







Economic Formalization in India

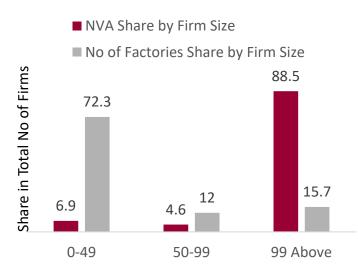


Dwarfs are the small companies having less than 100 employees and are older than a decade.

Dwarfs account for half of all firms in the organized manufacturing sector but employment share is only 14.1%

Dwarf firms are hampering job creation and productivity in the country.

Impact of Dwarfism on Jobs and Productivity

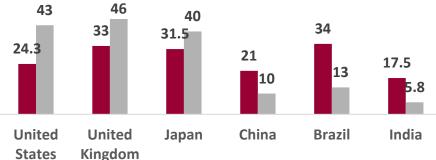


Number of Employees

Share of small firms in NVA from organized manufacturing sector is only 11.5%, whereas large firms have 88.5%.

Output and employment is insignificant though small firms dominate the economic landscape with 85% of firms.

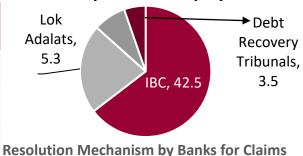
Firms having less than 50 employees dominate most but generate least amount of jobs and are the most unproductive.



Enterprise Wise Category Formalisation

Tax & EPF	EPF	No Tax & EPF	Total
~5%	~12.5%	~82.5%	~100%
~5 mn	~10 mn	~60 mn	~75 mn
40% t/o	20% t/o	40% t/o	100%

Insolvency and Bankruptcy Code



(%)

USD 10 bn Recovery under IBC in

FY2019

USD 23 bn

Claims under

■ Tax to GDP Ratio(FY2018) ■ % of Population that Pays Income Tax

Source: Economic Survey, Reserve Bank of India, World Bank







Indian Infrastructure Sector

India needs to spend USD 4.5 trillion on infrastructure by 2030 to realize the vision of a USD 5 trillion economy by 2025, and to continue an escalated trajectory until 2030

Infrastructure Vision 2025

Affordable and Clean Energy



Digital services access for all



Convenient & efficient transportation

and logistics



Sustainable and smart cities



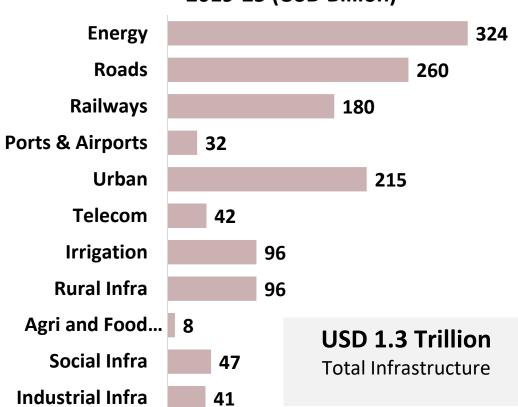
Housing and water supply for all



Quality Education



National Infrastructure Pipeline for 2019-25 (USD Billion)

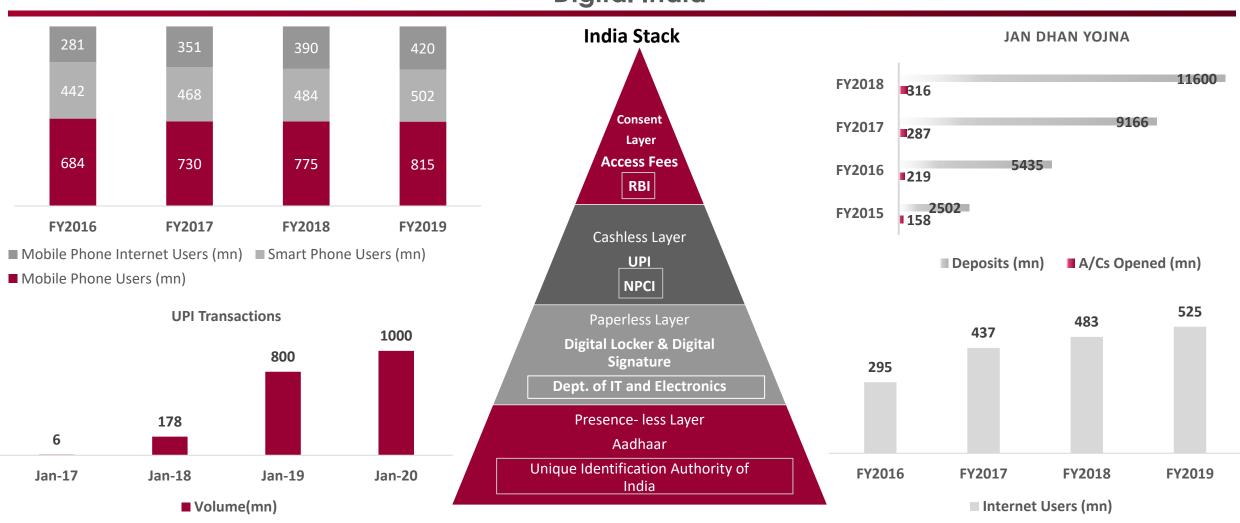








Digital India



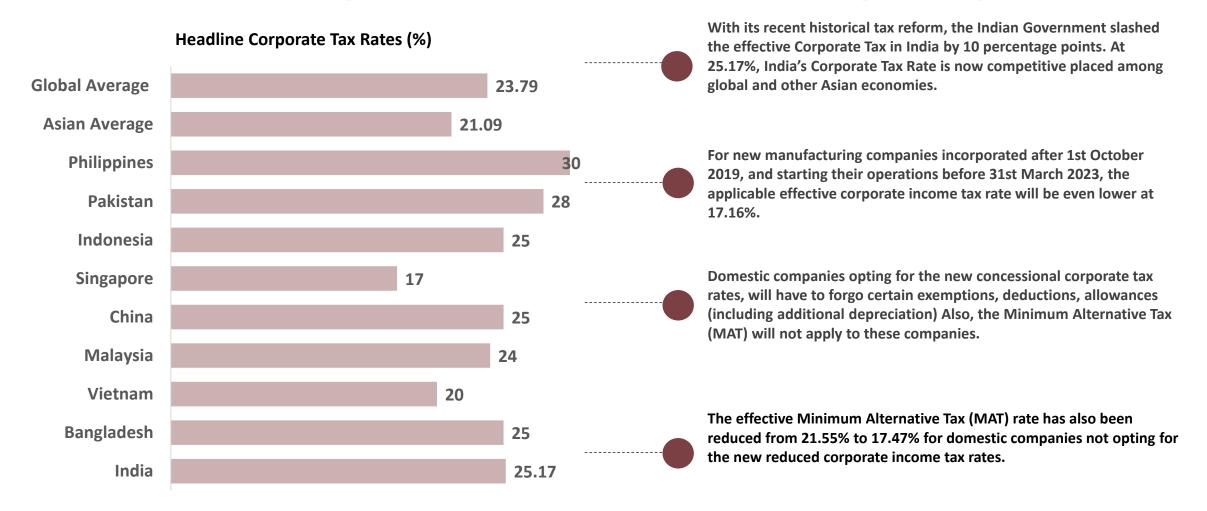
Source: National Payment Corporation of India, TRAI.gov.in, DoT.gov.in, PMJDY.gov.in, NPCI.org







India's Corporate Tax Rates Now Globally Competitive









Logistics and GST

Challenges

- High freight cost
- **Complex tax structure: Tax Compliance & Deposit of Interstate Sales Tax**
 - Stock loss and slow movement of goods due to multiple warehouses in each state
 - No standard palette size
 - **Dependence on Roadways & Railways**
 - **High Centre & State Statutory** Taxes: 26.5%

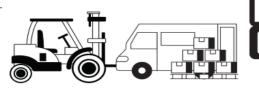
Solutions

- **Elimination of Octrol reduces cost by 10-12%**
 - Removal of border check posts shall reduce idle time
 - Smarter logistics chain will optimize warehouse structure
 - Standardisation of Pallets
- Use of multi-modal transport: Inland waterways, coastal zone & dedicated freight corridors
- Single and uniform tax: Flat Tax Rate-18%















Trade Barriers and Regulations

Challenges

Complex & nontransparent tariff rates: Lack of transparency in determining net effective rates of custom duties.



Complicated duty drawback, duty exemption and duty remission schemes for imports

Disparities between WTO bound rates & MFN Applied Rates: Average Bound Tariff Rate- 48.5%
MFN Average Applied Tariff Rate- 13.8%

Multiple Customs Duty: Additional & Special Duty, Education Cess: Imports are subject to Additional duties as well as Anti Dumping Duty, Safeguard Duty, Customs Handling Fee









Solutions

tariff rates and other custom duty rates, information on the latest tariffs by harmonised codes

Gateway: Web based portal for calculating duty rates, electronic filing and single window for custom documents

Rationalization of Basic Customs Duty
Goal of moving toward the average ASEAN tariff
rate of 5%

Introduction of GST

Abolishment of additional duty, special additional duty & education cess

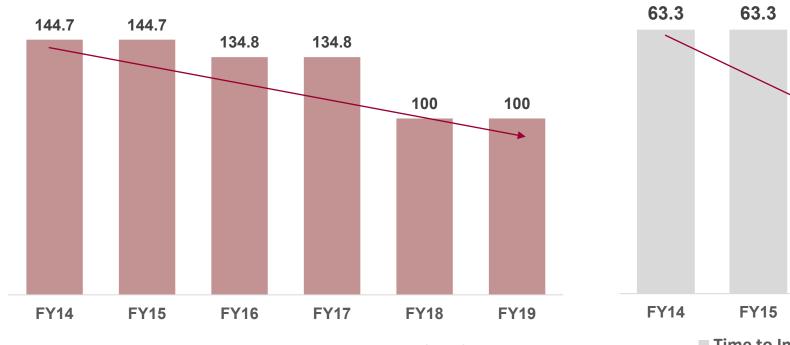




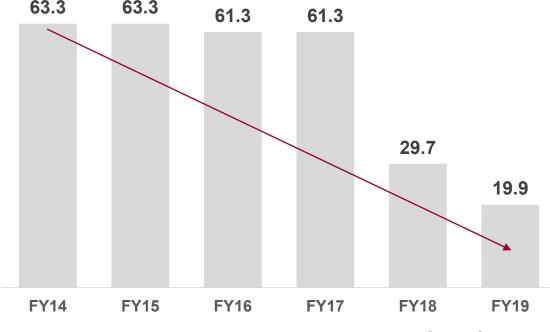


Cost of Compliance

Savings in cost and time of documentary compliance to improve international trade



■ Cost to Import- Documentary Compliance (USD)



■ Time to Import- Documentary Compliance (Hours)







USD 265 billion stimulus package to boost domestic economy

MSMEs

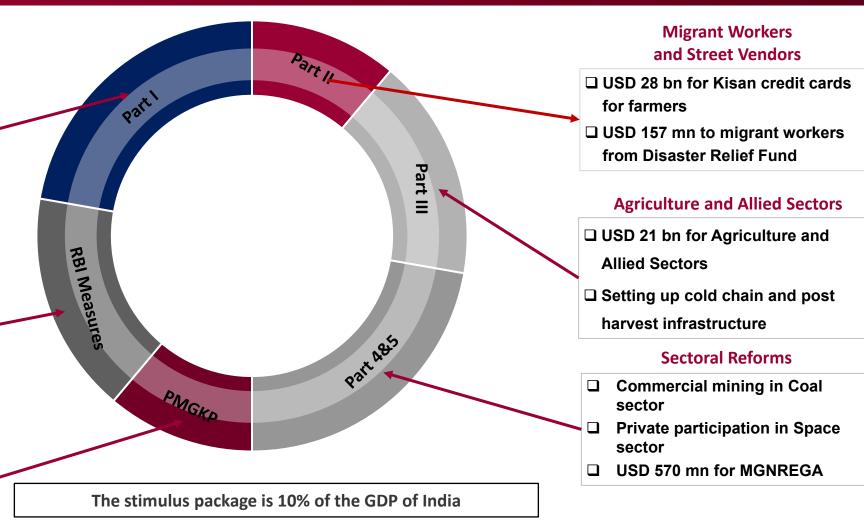
- ☐ USD 43 bn collateral free loans
- □ USD 700 mn equity infusion for MSMEs
- ☐ USD 430 mn liquidity relief measures for NBFC and HFCs
- ☐ USD 1 bn for Power Distribution companies.

RBI Package

- ☐ Reduction of CRR to enhance liquidity of USD 20 bn
- □ Long Term Repo Operations of USD15 bn
- ☐ USD 700 mn for Mutual Funds

Poor Class

☐ USD 25 bn for Pradhan Mantri Garib Kalyan Yojna (PMGKY)



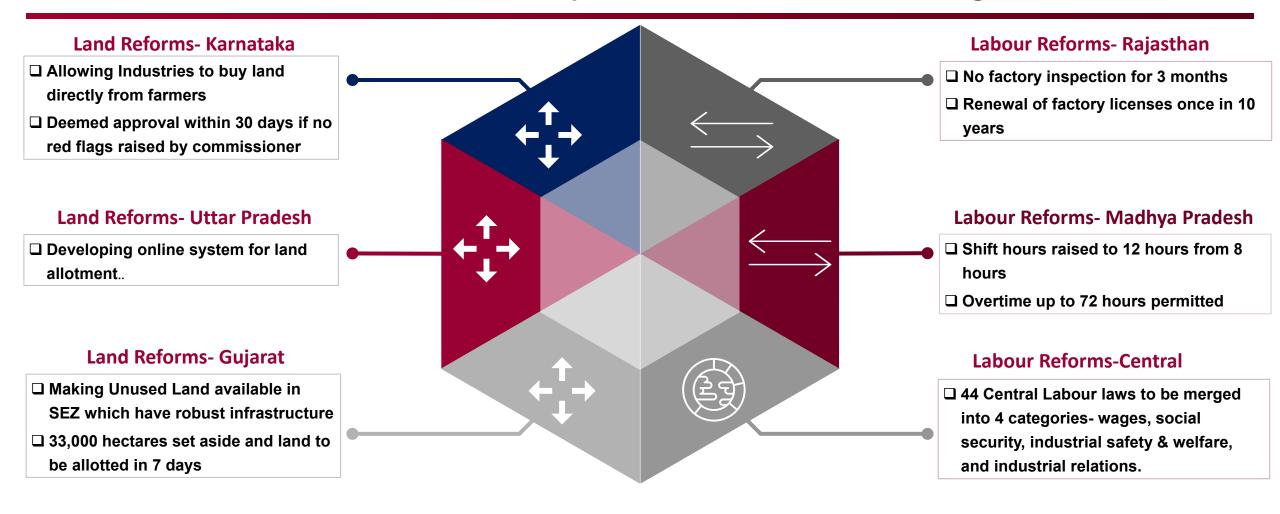
Source: Press Information Bureau, Government of India,







Land and Labour to spur investment in manufacturing

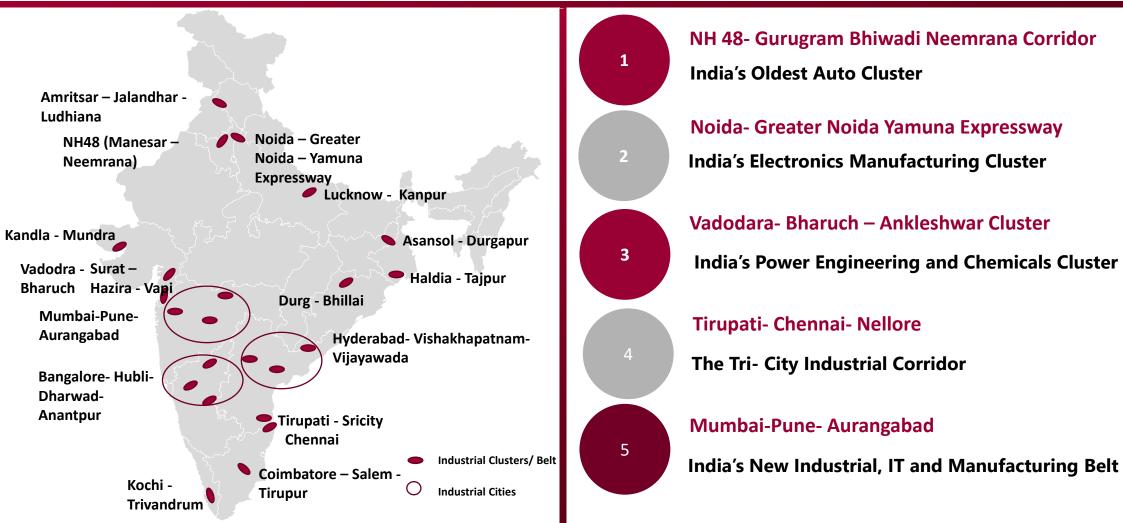








Major Industrial Clusters and Cities of India



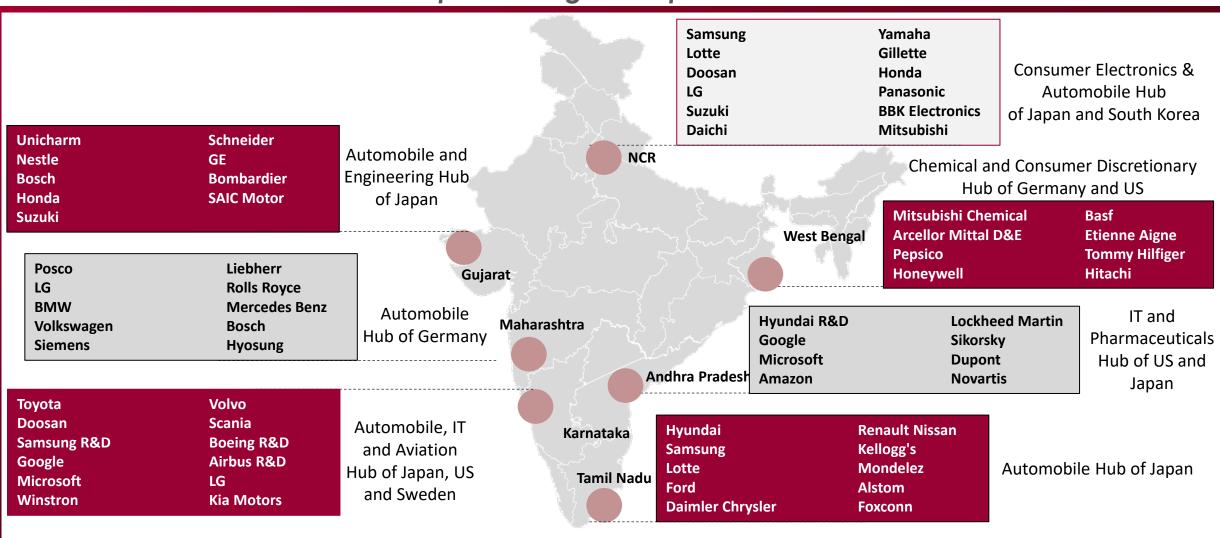
Source: Invest India, 2020 Report







Marquee Foreign Companies in India



Source: Invest India, 2020 Report







THANK YOU